

# Incomplete Information and Generalized Iterated Strict Dominance\*

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**Abstract.** In games with incomplete information, players face uncertainty about the opponents' utility functions. We follow Harsanyi's [*Management Science* **14**, 3 & 5 & 7 (1967-68)] one-person perspective approach to modelling incomplete information. Moreover, our formal framework is kept as basic and parsimonious as possible, to render the theory of incomplete information accessible to a broad spectrum of potential applications. In particular, we formalize common belief in rationality and provide an algorithmic characterization of it in terms of decision problems, which gives rise to the non-equilibrium solution concept of generalized iterated strict dominance.

**Keywords:** algorithms, common belief in rationality, epistemic game theory, generalized iterated strict dominance, incomplete information, interactive epistemology, interim correlated rationalizability, one-person perspective, solution concepts, static games.

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## 20 **1 Introduction**

21 In games with incomplete information, players do not only face uncertainty about  
 22 their opponents' choices but also about their utility functions. The analysis of  
 23 this class of games has been pioneered by Harsanyi (1967-68). In particular, his  
 24 framework is constructed on the basis of a one-person perspective. Accordingly,  
 25 the strategic situation is analyzed entirely from the viewpoint of a single player.  
 26 For instance, as Harsanyi (1967-68, p. 170) writes it is some

27 *[...] player  $j$  (from whose point of view we are analyzing the game) [...],*

28 and Harsanyi (1967-68, p. 175) states that

29 *[...] we are interested only in the decision rules that player  $j$  himself will*  
 30 *follow [...].*

31 Conceptually, a one-person perspective approach treats game theory as an  
 32 interactive extension of decision theory.

33 Here, we also take a one-person, hence strictly decision-theoretic, approach  
 34 to game theory, and model common belief in rationality within the mind of a  
 35 single player as well as define a corresponding non-equilibrium solution concept  
 36 – generalized iterated strict dominance – in terms of decision problems. The  
 37 formal framework is kept as simple and parsimonious as possible, to render the  
 38 theory of incomplete information games accessible to a potentially vast field of  
 39 applications beyond economics.

40 The standard solution concept for static games with incomplete informa-  
 41 tion has been Harsanyi's (1967-68) Bayesian equilibrium.<sup>1</sup> Recently, the idea of  
 42 rationalizability – due to Bernheim (1984) and Pearce (1984) – has been gener-  
 43 alized to incomplete information games. In particular, the solution concepts of  
 44 weak and strong  $\Delta$ -rationalizability have been introduced by Battigalli (2003)  
 45 for dynamic games, and further analyzed by Battigalli and Siniscalchi (2003a)

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<sup>1</sup> The solution concept of Bayesian equilibrium is analyzed epistemically by Bach and Perea (2017).

46 and (2007), Battigalli et al. (2011), Battigalli and Prestipino (2013), as well as  
 47 Dekel and Siniscalchi (2015). Intuitively,  $\Delta$ -rationalizability concepts iteratively  
 48 delete strategy utility pairs by some best response requirement, and allow for  
 49 exogenous restrictions on the first-order beliefs.  $\Delta$ -rationalizability has been ap-  
 50 plied to auctions by Battigalli and Siniscalchi (2003b), to signaling games by  
 51 Battigalli (2006), as well as to static implementation by Ollar and Penta (2017).  
 52 Furthermore, a backward inductive variant of rationalizability for dynamic games  
 53 with incomplete information has been proposed by Penta (2017) and applied to  
 54 dynamic implementation by Penta (2015). A different incomplete information  
 55 generalization of rationalizability has been proposed by Ely and Pęski (2006)'s  
 56 interim rationalizability as well as by Dekel et al. (2007)'s interim correlated ra-  
 57 tionalizability, respectively. The essential difference to  $\Delta$ -rationalizability lies in  
 58 fixing the belief hierarchies on utilities. The robustness of interim correlated ra-  
 59 tionalizability with regards to perturbations of the belief hierarchies on utilities  
 60 is studied by Weinstein and Yildiz (2007) as well as by Penta (2013) for static  
 61 games and by Penta (2012) for dynamic games. Besides, note that all incomplete  
 62 information rationalizability concepts employ a modeller – and not a one-person  
 63 – perspective in their formal frameworks.

64 Generalized iterated strict dominance based on a one-person perspective aug-  
 65 ments the class of solution concepts for incomplete information games. Intu-  
 66 itively, the algorithm iteratively reduces decision problems by some strict dom-  
 67 inance requirement. In contrast to the  $\Delta$ -rationalizability concepts in the liter-  
 68 ature, generalized iterated strict dominance is formulated in a one-person per-  
 69 spective by means of decision problems and uses strict dominance arguments  
 70 instead of best-response arguments. Moreover, it is attempted to keep the for-  
 71 malization as simple as possible. In fact, Battigalli and Siniscalchi (1999) as  
 72 well as Battigalli (2003) already indicate that  $\Delta$ -rationalizability concepts are  
 73 equivalent to iterated strict dominance procedures for the class of static games.  
 74 Also, Battigalli et al. (2011) point out that their belief-free rationalizability con-  
 75 cept can be characterized by an iterated strict dominance procedure. Besides,

76 we show that generalized iterated strict dominance is behaviourally equivalent  
77 to iterated strict dominance once complete information is imposed. Hence, our  
78 algorithm can be viewed as a direct generalization of iterated strict dominance  
79 from complete to incomplete information games.

80 In epistemic game theory the central concept is common belief in rational-  
81 ity. For static games with complete information common belief in rationality has  
82 been extensively studied and is well understood. In the case of complete informa-  
83 tion, rationalizability concepts occurred first and were introduced by Bernheim  
84 (1984) and Pearce (1984). Only later, common belief in rationality was spelled  
85 out and connected to rationalizability by Brandenburger and Dekel (1987) as  
86 well as by Tan and Werlang (1988). Similarly, for the more general class of  
87 static games with incomplete information common belief in rationality has only  
88 appeared after the generalized rationalizability concepts. Common belief in ra-  
89 tionality has been formalized and employed in different forms for epistemic foun-  
90 dations of the  $\Delta$ -rationalizability variants by Battigalli and Siniscalchi (1999),  
91 (2002), and (2007), Battigalli et al. (2011), as well as Battigalli and Prestipino  
92 (2013). Besides, Battigalli et al. (2011) also give an epistemic foundation of  
93 interim correlated rationalizability. Also, the literature on common belief in ra-  
94 tionality for incomplete information games so far share the use of a modeller  
95 perspective.

96 We propose a formalization of common belief in rationality based on Harsanyi's  
97 (1967-68) one-person perspective approach and which is algorithmically char-  
98 acterized by generalized iterated strict dominance. If the belief hierarchies on  
99 utilities are kept fixed, then common belief in rationality is behaviourally equiv-  
100 alent to interim correlated rationalizability. In our model the restrictions only  
101 concern the belief hierarchies of a single player – the reasoner. In particular, a  
102 one-person perspective epistemic framework does not need to introduce states  
103 as modeller perspective approaches do. Also, in line with Harsanyi (1967-68) we  
104 treat strategic uncertainty and payoff uncertainty symmetrically. Furthermore,  
105 rational choice under common belief in rationality is lean in the sense that it

106 does not fix an epistemic model, but rather uses different epistemic models as a  
107 way to encode different belief hierarchies. Besides, the epistemic model is kept  
108 as basic and parsimonious as possible, in order to maximize accessibility for  
109 potential applications.

110 From a conceptual point of view, we treat the reasoning as foundational and  
111 hence prior to the corresponding algorithm which gives rise to a solution concept  
112 in the classical sense. Accordingly, the reasoning concept of common belief in  
113 rationality within the framework of an epistemic model is constructed first. Only  
114 thereafter an incomplete information generalization of iterated strict dominance  
115 in terms of decision problems is conducted and shown to characterize reasoning  
116 in line with common belief in rationality.

117 The two notions for incomplete information considered here, i.e. common be-  
118 lief in rationality and its algorithmic analogue generalized iterated strict domi-  
119 nance, can be relevant for numerous applications. In particular, the formal frame-  
120 work is kept as basic and lean as possible, to facilitate and stimulate the use of  
121 the concepts for concrete economic problems. In particular, the illustration of the  
122 concepts in our examples underlines the accessibility of our framework for ap-  
123 plied work. For instance, in pricing games firms may have no information about  
124 their competitors' characteristics such as their cost structures. Furthermore, in  
125 auctions participants can be uncertain about each others' valuations, which is  
126 indeed typically assumed in public auctions or internet auctions. More gener-  
127 ally, incomplete information settings of mechanism design or implementation  
128 could be considered with the non-equilibrium concept generalized iterated strict  
129 dominance. Beyond applications in economics, a basic framework of analysis for  
130 incomplete information could also be of use in other fields of strategic enquiry  
131 such as management or political theory.

132 We proceed as follows. In Section 2, the epistemic framework for games with  
133 incomplete information and a one-person perspective is formally defined as well  
134 as some basic notation fixed. Section 3 then formalizes the reasoning concept  
135 of common belief in rationality in this more general setting that admits payoff

136 uncertainty. In Section 4, a solution concept for incomplete information games  
 137 called generalized iterated strict dominance is constructed as a procedure on  
 138 decision problems using strict dominance arguments. Section 5 gives a charac-  
 139 terization of common belief in rationality by generalized iterated strict domi-  
 140 nance as well as in terms of best-response sets. Section 6 relates common belief  
 141 in rationality to interim correlated rationalizability. It turns out that, if the be-  
 142 lief hierarchies on utilities are fixed, then the two concepts are behaviourally  
 143 equivalent. Section 7 identifies epistemic conditions that characterize complete  
 144 information from a one person-perspective. Finally, Section 8 offers some con-  
 145 cluding remarks.

## 146 2 Preliminaries

It is standard in game theory to model a static game by specifying the players,  
 their respective choices, as well as their respective utilities for every choice com-  
 bination. If these ingredients are assumed to be commonly known among the  
 players, the corresponding games are said to exhibit complete information. The  
 more general class of incomplete information games admits uncertainty about  
 the players' utilities. Accordingly, a game with incomplete information can be  
 formally represented by a tuple

$$\Gamma = (I, (C_i)_{i \in I}, (U_i)_{i \in I})$$

147 where  $I$  denotes a finite set of players,  $C_i$  denotes player  $i$ 's finite choice set, and  
 148  $U_i$  denotes the finite set of player  $i$ 's utility functions.<sup>2</sup> Every utility function  
 149  $u_i \in U_i$  is of the form  $u_i : \times_{j \in I} C_j \rightarrow \mathbb{R}$ . The decisive difference between a static  
 150 game with incomplete and complete information lies in the consideration of a  
 151 set of utility functions instead of a unique utility function for every player.

152 In order to formally express beliefs and interactive beliefs about choices and  
 153 utility functions an epistemic structure needs to be added to the game. The

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<sup>2</sup> For simplicity sake, attention is restricted to finite games and finite epistemic models.

154 following epistemic model enables a compact representation of epistemic men-  
 155 tal states of players with regards to choices, utility functions, and higher-order  
 156 beliefs.

157 **Definition 1.** Let  $\Gamma = (I, (C_i)_{i \in I}, U_i)_{i \in I}$  be a game with incomplete informa-  
 158 tion. An epistemic model of  $\Gamma$  is a tuple  $\mathcal{M}^\Gamma = ((T_i)_{i \in I}, (b_i)_{i \in I})$ , where for  
 159 every player  $i \in I$

- 160 –  $T_i$  is a finite set of types,
- 161 –  $b_i : T_i \rightarrow \Delta(C_{-i} \times T_{-i} \times U_{-i})$  assigns to every type  $t_i \in T_i$  a probability mea-  
 162 sure  $b_i[t_i]$  on the set of opponents' choice type utility function combinations.

163 Note that for every type an infinite belief hierarchy about the respective oppo-  
 164 nents' choices and utility functions can be derived. Also, marginal beliefs can  
 165 be inferred from a type. For instance, every type  $t_i \in T_i$  induces a belief on the  
 166 opponents' choice combinations by marginalizing the probability measure  $b_i[t_i]$   
 167 on the space  $C_{-i}$ . For simplicity sake, no additional notation is introduced for  
 168 marginal beliefs. In the sequel, it should always be clear from the context which  
 169 belief  $b_i[t_i]$  refers to. Similarly, marginal belief hierarchies can be derived from  
 170 a type. For instance, a type's marginal belief hierarchy on choices specifies a  
 171 belief about the opponents' choice combinations, a belief about the opponents'  
 172 beliefs about their respective opponents' choice combinations, etc, where all be-  
 173 liefs are obtained by marginalization of the type's full belief hierarchy. For every  
 174 type  $t_i \in T_i$  the marginal belief hierarchy on choices is denoted by  $t_i^C$  and the  
 175 marginal belief hierarchy on utilities is denoted by  $t_i^U$ .

176 Here, payoff uncertainty is treated symmetrically to strategic uncertainty. As  
 177 the latter concerns the respective opponents' choices, the former is also defined  
 178 with respect to the respective opponents' utility functions only. This treatment  
 179 is in line with Harsanyi (1967-68), who also assumes that each player knows  
 180 his own utility function, and more generally, that the uncertainty concerns the  
 181 opponents of the player from whose point of view the game is analyzed.<sup>3</sup> How-  
 182 ever, the special case of players being uncertain about their *own* payoffs could be

<sup>3</sup> Cf. Harsanyi (1967-68), p. 163 and p. 170.

183 accommodated in Definition 1 by extending the space of uncertainty for every  
 184 player  $i \in I$  from  $C_{-i} \times T_{-i} \times U_{-i}$  to  $C_{-i} \times T_{-i} \times (\times_{j \in I} U_j)$ . Alternatively, a  
 185 reasoner's actual utility function could be defined as the expectation over the  
 186 set  $U_i$ . This modelling choice does not affect the subsequent results.

187 Note that in our treatment, a type only specifies the epistemic mental state  
 188 of a player, not his utility function. In this sense we follow Harsanyi's (1967-68)  
 189 approach, which separates the utility component from the epistemic component.<sup>4</sup>

190 Moreover, due to the symmetric treatment of uncertainty about choices and  
 191 payoffs, types are – analogous to complete information epistemic structures –  
 192 simply compact ways of representing belief hierarchies. In general, a type holds  
 193 a belief about the basic space of uncertainty and the opponents' types. In the  
 194 case of complete information games the basic space of uncertainty consists of  
 195 the players' choice combinations, while in the more general case of incomplete  
 196 information games the basic space of uncertainty is extended to the players'  
 197 choice utility function combinations. Alternatively, for every type  $t_i \in T_i$  the  
 198 probability measure  $b_i[t_i]$  could be defined exactly as in the case of complete  
 199 information, i.e. on the space  $C_{-i} \times T_{-i}$ , and payoff uncertainty be injected into  
 200 the epistemic model by assigning a utility function to every type. Again, the  
 201 subsequent results are essentially independent of this modelling choice.

202 Note that our epistemic model follows Harsanyi's (1967-68) one-person per-  
 203 spective approach. Accordingly, game theory can be conveyed of as an inter-  
 204 active extension of decision theory. Indeed, all epistemic concepts – including  
 205 iterated ones – are understood and defined as mental states inside the mind of a  
 206 single person. A one-person perspective approach seems natural in the sense that  
 207 reasoning is formally represented by epistemic concepts and any reasoning pro-  
 208 cess prior to choice does indeed take place entirely *within* the reasoner's mind.  
 209 Formally, this approach is parsimonious in the sense that states, describing the  
 210 beliefs of all players, do not have to be introduced.

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<sup>4</sup> Cf. Harsanyi (1967-68), pp. 169-171.

211 Since the epistemic model according to Definition 1 treats the sources of  
 212 uncertainty – choices and utilities – symmetrically, our approach is more general  
 213 than Ely and Peşki (2006) as well as Dekel et al. (2007). Indeed, the latter models  
 214 formalize incomplete information by fixing the belief hierarchies on the utilities  
 215 before reasoning about choice is considered.

Some further notions and notation are now introduced. For that purpose consider a game  $\Gamma$ , an epistemic model  $\mathcal{M}^\Gamma$  of it, and fix two players  $i, j \in I$  such that  $i \neq j$ . A type  $t_i \in T_i$  of  $i$  is said to *deem possible* some choice type utility function combination  $(c_{-i}, t_{-i}, u_{-i})$  of his opponents, if  $b_i[t_i]$  assigns positive probability to  $(c_{-i}, t_{-i}, u_{-i})$ . Analogously,  $t_i$  deems possible some type  $t_j$  of his opponent, if  $b_i[t_i]$  assigns positive probability to  $t_j$ . For each choice-type-utility function combination  $(c_i, t_i, u_i)$ , the *expected utility* is given by

$$v_i(c_i, t_i, u_i) = \sum_{c_{-i} \in C_{-i}} (b_i[t_i](c_{-i}) \cdot u_i(c_i, c_{-i})).$$

216 Optimality can now be formally defined.

217 **Definition 2.** Let  $\Gamma = (I, (C_i)_{i \in I}, U_i)_{i \in I}$  be a game with incomplete informa-  
 218 tion,  $\mathcal{M}^\Gamma$  some epistemic model of it,  $i \in I$  some player,  $u_i \in U_i$  some utility  
 219 function for player  $i$ , and  $t_i \in T_i$  some type of player  $i$ . A choice  $c_i \in C_i$  is  
 220 optimal for the type utility function pair  $(t_i, u_i)$ , if  $v_i(c_i, t_i, u_i) \geq v_i(c'_i, t_i, u_i)$  for  
 221 all  $c'_i \in C_i$ .

222 In contrast to standard epistemic models for static games, optimality of a choice  
 223 is not defined relative to a type, but to a type-utility function pair here. This is  
 224 due to the existence of payoff uncertainty in addition to strategic uncertainty, as  
 225 optimality of a choice depends on the respective player's utility function as well  
 226 as on his first-order belief about his opponents' choices induced by his type.

### 227 3 Common Belief in Rationality

228 In the usual way, interactive reasoning can be constructed based on epistemic  
 229 models. In fact, conditions are inductively imposed on the different layers of a

230 belief hierarchy. Intuitively, a player believes his opponents to be rational, if – for  
 231 each of his opponents – he only assigns positive probability to choice type utility  
 232 function combinations such that the choice is optimal for the respective type  
 233 utility function pair. Formally, belief in rationality can be defined as follows.

234 **Definition 3.** *Let  $\Gamma = (I, (C_i)_{i \in I}, (U_i)_{i \in I})$  be a game with incomplete infor-*  
 235 *mation,  $\mathcal{M}^\Gamma$  some epistemic model of it, and  $i \in I$  some player. A type  $t_i \in T_i$*   
 236 *believes in the opponents' rationality, if  $t_i$  only deems possible choice type utility*  
 237 *function combinations  $(c_{-i}, t_{-i}, u_{-i})$  such that  $c_j$  is optimal for  $(t_j, u_j)$  for every*  
 238 *opponent  $j \in I \setminus \{i\}$ .*

239 As in the special case of complete information, belief in the opponents' ratio-  
 240 nality puts a restriction on a type's induced beliefs. However, with incomplete  
 241 information the opponents' utility functions are part of the uncertainty space of  
 242 the induced belief of a player's type.

243 Interactive reasoning about rationality can then be defined by iterating belief  
 244 in rationality.

245 **Definition 4.** *Let  $\Gamma = (I, (C_i)_{i \in I}, (U_i)_{i \in I})$  be a game with incomplete informa-*  
 246 *tion,  $\mathcal{M}^\Gamma$  some epistemic model of it, and  $i \in I$  some player.*

- 247 – *A type  $t_i \in T_i$  expresses 1-fold belief in rationality, if  $t_i$  believes in the*  
 248 *opponents' rationality.*
- 249 – *A type  $t_i \in T_i$  expresses  $k$ -fold belief in rationality for some  $k > 1$ , if  $t_i$  only*  
 250 *assigns positive probability to types  $t_j \in T_j$  for all  $j \in I \setminus \{i\}$  such that  $t_j$*   
 251 *expresses  $k - 1$ -fold belief in rationality.*
- 252 – *A type  $t_i \in T_i$  expresses common belief in rationality, if  $t_i$  expresses  $k$ -fold*  
 253 *belief in rationality for all  $k \geq 1$ .*

254 Intuitively, if a player expresses common belief in rationality, then there exists no  
 255 layer in his belief hierarchy in which the rationality of any player is questioned.  
 256 Note that the only difference to the complete information case is the generaliza-  
 257 tion of belief in the opponents' rationality. Yet, the way that interactive beliefs

258 are constructed is identical with and without payoff uncertainty. Besides, belief  
 259 in the opponents' rationality and its iterations purely concern an agent's rea-  
 260 soning and are thus properties of the agent's epistemic set-up – formally, his  
 261 type – only. Thus, Definition 4 provides a one-person perspective formalization  
 262 of common belief in rationality.

263 Finally, the decision rule of rational choice under common belief in rationality  
 264 can be defined with incomplete information as well.

265 **Definition 5.** *Let  $\Gamma = (I, (C_i)_{i \in I}, (U_i)_{i \in I})$  be a game with incomplete infor-*  
 266 *mation,  $i \in I$  some player, and  $u_i \in U_i$  some utility function of player  $i$ . A*  
 267 *choice  $c_i \in C_i$  of player  $i$  is rational for utility function  $u_i$  under common belief*  
 268 *in rationality, if there exists an epistemic model  $\mathcal{M}^\Gamma$  of  $\Gamma$  with a type  $t_i \in T_i$*   
 269 *of player  $i$  such that  $c_i$  is optimal for  $(t_i, u_i)$  and  $t_i$  expresses common belief in*  
 270 *rationality.*

271 Note that in our incomplete information framework rational choice under  
 272 common belief in rationality does not fix a particular epistemic model. Thus no  
 273 exogenous restrictions are put on the belief hierarchies and no belief hierarchies  
 274 are excluded a priori. Yet only the existence of some epistemic model is needed  
 275 to construct a belief hierarchy expressing common belief in rationality that sup-  
 276 ports the given choice. This frugality is enabled by construction of the formal  
 277 framework using the one-person perspective approach.

278 An illustration of the concept of common belief in rationality is provided by  
 279 the following example.

280 *Example 1.* Consider a two player game with incomplete information between  
 281 *Alice and Bob*, where the choices sets are  $C_{Alice} = \{a, b, c\}$  as well as  $C_{Bob} =$   
 282  $\{d, e, f\}$ , respectively, and the sets of utility functions are  $U_{Alice} = \{u_A, u'_A\}$   
 283 as well as  $U_{Bob} = \{u_B, u'_B\}$ , respectively. In Figure 1, the utility functions are  
 284 spelled out in detail.

285 An interactive – more classical – representation of the game is provided in  
 286 Figure 2.

		<i>d</i>	<i>e</i>	<i>f</i>
<i>a</i>	3	2	1	
<i>u<sub>A</sub> b</i>	2	1	3	
<i>c</i>	0	0	0	

		<i>d</i>	<i>e</i>	<i>f</i>
<i>a</i>	1	3	1	
<i>u'<sub>A</sub> b</i>	2	1	1	
<i>c</i>	0	0	0	

		<i>a</i>	<i>b</i>	<i>c</i>
<i>d</i>	3	2	1	
<i>u<sub>B</sub> e</i>	2	1	3	
<i>f</i>	0	0	0	

		<i>a</i>	<i>b</i>	<i>c</i>
<i>d</i>	1	3	1	
<i>u'<sub>B</sub> e</i>	2	1	1	
<i>f</i>	0	0	0	

**Fig. 1.** Utility functions of *Alice* and *Bob*.

		<i>Bob</i>		
		<i>d</i>	<i>e</i>	<i>f</i>
<i>a</i>	3,3	2,2	1,0	
<i>Alice b</i>	2,2	1,1	3,0	
<i>c</i>	0,1	0,3	0,0	

		<i>Bob</i>		
		<i>d</i>	<i>e</i>	<i>f</i>
<i>a</i>	3,1	2,2	1,0	
<i>Alice b</i>	2,3	1,1	3,0	
<i>c</i>	0,1	0,1	0,0	

		<i>Bob</i>		
		<i>d</i>	<i>e</i>	<i>f</i>
<i>a</i>	1,3	3,2	1,0	
<i>Alice b</i>	2,2	1,1	1,0	
<i>c</i>	0,1	0,3	0,0	

		<i>Bob</i>		
		<i>d</i>	<i>e</i>	<i>f</i>
<i>a</i>	1,1	3,2	1,0	
<i>Alice b</i>	2,3	1,1	1,0	
<i>c</i>	0,1	0,1	0,0	

**Fig. 2.** Interactive representation of the two-player game with incomplete information and utility functions as specified in Figure 1.

287 Suppose the epistemic model  $\mathcal{M}^I$  of  $\Gamma$  given by the sets of types  $T_{Alice} =$   
 288  $\{t_A, t'_A\}$ ,  $T_{Bob} = \{t_B, t'_B\}$ , and the following induced belief functions

289  $- b_{Alice}[t_A] = (e, t_B, u_B),$   
 290  $- b_{Alice}[t'_A] = (d, t'_B, u'_B),$   
 291  $- b_{Bob}[t_B] = (a, t_A, u_A),$   
 292  $- b_{Bob}[t'_B] = \frac{1}{2}(a, t'_A, u_A) + \frac{1}{2}(b, t'_A, u'_A).$

293 Accordingly, type  $t_A$  assigns probability 1 to the choice type utility function  
 294 combination  $(e, t_B, u_B)$ . Analogously, the induced beliefs of types  $t'_A$  and  $t_B$  are  
 295 obtained. *Bob*'s type  $t'_B$  assigns probability  $\frac{1}{2}$  to the choice type utility function  
 296 combination  $(a, t'_A, u_A)$  and probability  $\frac{1}{2}$  to the choice type utility function  
 297 combination  $(b, t'_A, u'_A)$ . Note that *Alice*'s type  $t_A$  does not believe in *Bob*'s  
 298 rationality, as  $e$  is not optimal for the type utility function pair  $(t_B, u_B)$  she  
 299 believes him to be characterized by. In particular, it follows that  $t_A$  does not  
 300 express common belief in rationality. However, *Alice*'s type  $t'_A$  expresses common  
 301 belief in rationality. Indeed,  $t'_A$  believes in *Bob*'s rationality, as  $d$  is optimal for  
 302 *Bob*'s type utility function pair  $(t'_B, u'_B)$ . Also,  $t'_B$  believes in *Alice*'s rationality,

303 since  $a$  is optimal for *Alice*'s type utility function pair  $(t'_A, u_A)$  and  $b$  is optimal  
 304 for *Alice*'s type utility function pair  $(t'_A, u'_A)$ . As  $t'_A$  only deems possible *Bob*'s  
 305 type  $t'_B$ , and  $t'_B$  only deems possible *Alice*'s type  $t'_A$ , it follows inductively that  $t'_A$   
 306 expresses common belief in rationality. Hence,  $a$  is rational for  $u_A$  under common  
 307 belief in rationality,  $b$  is rational for  $u'_A$  under common belief in rationality, and  
 308  $d$  is rational for  $u'_B$  under common belief in rationality. ♣

309 A special case that could be of relevance in some applications ensues if the  
 310 reasoner's beliefs about his opponents' types and about his opponents' utilities  
 311 are assumed to be independent. Intuitively, a person is made up of two compo-  
 312 nents: doxastic mental states and preferences. Given such a modular notion of a  
 313 person, it can be of interest to consider beliefs that treat the two components as  
 314 independent. This issue of independence is also discussed by Dekel et al. (2007).  
 315 In fact, the following example shows that such an independence condition can  
 316 refine the set of optimal choices under common belief in rationality.

317 *Example 2.* Consider a two player game with incomplete information between  
 318 *Alice* and *Bob*, where the choices sets are  $C_{Alice} = \{a, b, c\}$  as well as  $C_{Bob} =$   
 319  $\{d, e, f\}$ , respectively, and the utility functions are  $U_{Alice} = \{u_A\}$  as well as  
 320  $U_{Bob} = \{u_B, u'_B\}$ , respectively. In Figure 1, the utility functions are spelled out  
 321 in detail.

	$d$	$e$	$f$		$a$	$b$	$c$		$a$	$b$	$c$	
$a$	2	0	2		$d$	1	0	0	$d$	0	0	0
$u_A b$	0	2	2		$u_B e$	0	0	0	$u'_B e$	0	1	0
$c$	1	1	0		$f$	1	1	1	$f$	1	1	1

**Fig. 3.** Utility functions of *Alice* and *Bob*.

322 An interactive representation of the game is provided in Figure 4.

323 Consider the epistemic model  $\mathcal{M}^I$  of  $\Gamma$  given by the sets of types  $T_{Alice} =$   
 324  $\{t_A, t'_A, t''_A\}$ ,  $T_{Bob} = \{t_B, t'_B\}$ , and the following induced belief functions

		<i>Bob</i>		
		<i>d</i>	<i>e</i>	<i>f</i>
<i>Alice</i>	<i>a</i>	2, 1	0, 0	2, 1
	<i>b</i>	0, 0	2, 0	2, 1
	<i>c</i>	1, 0	1, 0	0, 1

		<i>Bob</i>		
		<i>d</i>	<i>e</i>	<i>f</i>
<i>Alice</i>	<i>a</i>	2, 0	0, 0	2, 1
	<i>b</i>	0, 0	2, 1	2, 1
	<i>c</i>	1, 0	1, 0	0, 1

**Fig. 4.** Interactive representation of the two-player game with incomplete information and utility functions as specified in Figure 3.

$$325 \quad - b_{Alice}[t_A] = \frac{1}{2}(d, t_B, u_B) + \frac{1}{2}(e, t'_B, u'_B),$$

$$326 \quad - b_{Alice}[t'_A] = (d, t_B, u_B),$$

$$327 \quad - b_{Alice}[t''_A] = (e, t'_B, u'_B),$$

$$328 \quad - b_{Bob}[t_B] = (a, t'_A, u_A),$$

$$329 \quad - b_{Bob}[t'_B] = (b, t''_A, u_A).$$

330 Observe that all types in this epistemic model believe in the opponents' rational-  
 331 ity. In particular, type  $t_A$  thus expresses common belief in rationality. As choice  
 332  $c$  is optimal for type  $t_A$ , *Alice* can rationally choose  $c$  under common belief in ra-  
 333 tionality given her utility function  $u_A$ . However, the belief  $\frac{1}{2}d + \frac{1}{2}e$  is the unique  
 334 first-order belief on choices supporting choice  $c$ . Since  $d$  is only optimal for *Bob*  
 335 if his utility function is  $u_B$  and he assigns probability 1 to *Alice*'s choice  $a$ , and  
 336  $e$  is only optimal for him if his utility function is  $u'_B$  and he assigns probabil-  
 337 ity 1 to *Alice*'s choice  $b$ , it follows that  $c$  can only be optimal for *Alice* under  
 338 common belief in rationality, if she assigns probability  $\frac{1}{2}$  to *Bob* being equipped  
 339 with utility function  $u_B$  and to *Bob* assigning probability 1 to her choosing  $a$   
 340 as well as probability  $\frac{1}{2}$  to *Bob* being equipped with utility function  $u'_B$  and  
 341 to *Bob* assigning probability 1 to her choosing  $b$ . Since this belief violates the  
 342 independence of beliefs on types and utilities,  $c$  can be concluded to be ruled  
 343 out under common belief in rationality with the independence assumption. ♣

## 344 4 Generalized Iterated Strict Dominance

An algorithm is now introduced as a solution concept, which extends iterated strict dominance to games with incomplete information with a one-person perspective. The algorithm is built on the notion of a decision problem. Given a game  $\Gamma = (I, (C_i)_{i \in I}, (U_i)_{i \in I})$ , a player  $i \in I$ , and a utility function  $u_i \in U_i$ , a decision problem

$$\Gamma_i(u_i) = (D_i, D_{-i}, u_i)$$

345 for player  $i$  consists of choices  $D_i \subseteq C_i$  for  $i$ , choice combinations  $D_{-i} \subseteq C_{-i}$   
 346 for  $i$ 's opponents, as well as the utility function  $u_i$  restricted to  $D_i \times D_{-i}$ . A  
 347 decision problem describes a game-theoretic choice problem from a one-person  
 348 perspective, namely the perspective of the reasoner. In a decision problem, choice  
 349 rules such as strict dominance can be formally defined. Indeed, given a utility  
 350 function  $u_i \in U_i$  for player  $i$  and his corresponding decision problem  $\Gamma_i(u_i) =$   
 351  $(D_i, D_{-i}, u_i)$ , a choice  $c_i \in D_i$  is called strictly dominated, if there exists a  
 352 probability measure  $r_i \in \Delta(D_i)$  such that  $u_i(c_i, c_{-i}) < \sum_{c'_i \in D_i} r_i(c'_i) \cdot u_i(c'_i, c_{-i})$   
 353 for all  $c_{-i} \in D_{-i}$ .

354 With the notions of decision problem and strict dominance on decision prob-  
 355 lems the standard solution concept iterated strict dominance for complete in-  
 356 formation games can be extended to payoff uncertainty with a one-person per-  
 357 spective. Indeed, the algorithm *generalized iterated strict dominance* is defined  
 358 as follows.

359 **Definition 6.** *Let  $\Gamma = (I, (C_i)_{i \in I}, (U_i)_{i \in I})$  be a game with incomplete informa-*  
 360 *tion.*

361 Round 1. *For every player  $i \in I$  and for every utility function  $u_i \in U_i$  consider*  
 362 *the initial decision problem  $\Gamma_i^0(u_i) := (C_i^0(u_i), C_{-i}^0(u_i), u_i)$ , where  $C_i^0(u_i) :=$*   
 363  *$C_i$  and  $C_{-i}^0(u_i) := C_{-i}$ .*

364 Step 1.1 *Set  $C_{-i}^1(u_i) := C_{-i}^0(u_i)$ .*

365 Step 1.2 *Form  $\Gamma_i^1(u_i) := (C_i^1(u_i), C_{-i}^1(u_i), u_i)$ , where  $C_i^1(u_i) \subseteq C_i^0(u_i)$*   
 366 *only contains choices  $c_i \in C_i$  for player  $i$  that are not strictly dominated*  
 367 *in the decision problem  $(C_i^0(u_i), C_{-i}^1(u_i), u_i)$ .*

368 Round  $k > 1$ . For every player  $i \in I$  and for every utility function  $u_i \in U_i$   
 369 consider the reduced decision problem  $\Gamma_i^{k-1}(u_i) := (C_i^{k-1}(u_i), C_{-i}^{k-1}(u_i), u_i)$ .

370 Step k.1 Form  $C_{-i}^k(u_i) \subseteq C_{-i}^{k-1}(u_i)$  by eliminating from  $C_{-i}^{k-1}(u_i)$  every  
 371 opponents' choice combination  $c_{-i} \in C_{-i}^{k-1}(u_i)$  that contains for some  
 372 opponent  $j \in I \setminus \{i\}$  a choice  $c_j \in C_j$  for which there exists no utility  
 373 function  $u_j \in U_j$  such that  $c_j \in C_j^{k-1}(u_j)$ .

374 Step k.2 Form  $\Gamma_i^k(u_i) := (C_i^k(u_i), C_{-i}^k(u_i), u_i)$ , where  $C_i^k(u_i) \subseteq C_i^{k-1}(u_i)$   
 375 only contains choices  $c_i \in C_i^{k-1}(u_i)$  for player  $i$  that are not strictly  
 376 dominated in the decision problem  $(C_i^{k-1}(u_i), C_{-i}^k(u_i), u_i)$ .

377 The set  $GISD := \times_{i \in I} GISD_i \subseteq \times_{i \in I} (C_i \times U_i)$  is the output of generalized  
 378 iterated strict dominance, where for every player  $i \in I$  the set  $GISD_i \subseteq C_i \times U_i$   
 379 only contains choice utility function pairs  $(c_i, u_i) \in C_i \times U_i$  such that  $c_i \in C_i^k(u_i)$   
 380 for all  $k \geq 0$ .

381 The algorithm iteratively eliminates strictly dominated choices from decision  
 382 problems for all players. In every round a decision problem for a player is formed  
 383 by first eliminating all opponents' choices that are strictly dominated in every  
 384 decision problem for that opponent in the previous round, and subsequently  
 385 eliminating the player's choices that are strictly dominated. In fact, for every  
 386 player the algorithm yields a set of choice utility function pairs as output. Due  
 387 to the presence of incomplete information the algorithm thus identifies choices  
 388 relative to payoffs. With generalized iterated strict dominance a non-equilibrium  
 389 and one-person perspective solution concept is thus added to the theory of games  
 390 with incomplete information.

391 Note that generalized iterated strict dominance can be viewed as a direct  
 392 generalization of iterated strict dominance to incomplete information with a one  
 393 person-perspective approach. It also closely corresponds to the iterative strict  
 394 dominance procedures for static games considered by Battigalli (2003, Proposi-  
 395 tion 3.8) and by Battigalli and Siniscalchi (1999, p. 215), as well as to the interim  
 396 iterated dominance procedure by Battigalli et al. (2011, p. 14). Some differences

397 to  $\Delta$ -rationalizability concepts are the use of decision problems in our algorithm  
 398 as well as of strict dominance – instead of best response – arguments.

399 The following remark draws attention to some useful properties of the gener-  
 400 eralized iterated strict dominance algorithm, that directly follow from its defini-  
 401 tion.

402 *Remark 1.* Let  $\Gamma = (I, (C_i)_{i \in I}, (U_i)_{i \in I})$  be a game with incomplete information.  
 403 The algorithm generalized iterated strict dominance is non-empty, i.e.  $GISD \neq$   
 404  $\emptyset$ , finite, i.e. there exists  $n \in \mathbb{N}$  such that  $\Gamma_i^k(u_i) = \Gamma_i^n(u_i)$  for all  $k \geq n$ , for all  
 405 utility functions  $u_i \in U_i$ , and for all players  $i \in I$ , as well as order-independent,  
 406 i.e. the final output of generalized iterated strict dominance does not depend on  
 407 the specific order of elimination.

408 The non-emptiness of the algorithm follows from the fact that at no round it is  
 409 possible to delete all choices for a given player by definition of strict dominance.  
 410 As there are only finitely many choices for every player, the algorithm stops  
 411 after finitely many rounds. As a choice remains strictly dominated if a decision  
 412 problem is reduced, the order of elimination does not affect the eventual output  
 413 of the algorithm.

414 Finally, generalized iterated strict dominance is illustrated by applying the  
 415 algorithm to the two player game introduced in Example 1.

416 *Example 3.* Consider again the two player game with incomplete information  
 417 from Example 1. In order to apply  $GISD$  to this game decision problems for  
 418 the two players for each of their respective utility functions need to be formed  
 419 as in Figure 5, where the choices of the respective decision making player are  
 420 represented as rows and the opponent's choices as columns.

421 In both  $\Gamma_A^0(u_A)$  and  $\Gamma_A^0(u'_A)$  the choice  $c$  is strictly dominated by  $b$ . For Bob  
 422 the choice  $f$  is strictly dominated by  $e$  in his decision problems  $\Gamma_B^0(u_B)$  and  
 423  $\Gamma_B^0(u'_B)$ . There are no further choices that can be ruled out for Alice or Bob  
 424 with strict dominance given either of their utility functions. The 1-fold reduced  
 425 decision problems  $\Gamma_A^1$  and  $\Gamma_B^1$  result as in Figure 6.

		<i>d</i>	<i>e</i>	<i>f</i>
$\Gamma_A^0(u_A)$	<i>a</i>	3	2	1
	<i>b</i>	2	1	3
	<i>c</i>	0	0	0

		<i>d</i>	<i>e</i>	<i>f</i>
$\Gamma_A^0(u'_A)$	<i>a</i>	1	3	1
	<i>b</i>	2	1	1
	<i>c</i>	0	0	0

		<i>a</i>	<i>b</i>	<i>c</i>
$\Gamma_B^0(u_B)$	<i>d</i>	3	2	1
	<i>e</i>	2	1	3
	<i>f</i>	0	0	0

		<i>a</i>	<i>b</i>	<i>c</i>
$\Gamma_B^0(u'_B)$	<i>d</i>	1	3	1
	<i>e</i>	2	1	1
	<i>f</i>	0	0	0

**Fig. 5.** Initial decision problems for *Alice* and *Bob*.

		<i>d</i>	<i>e</i>	<i>f</i>
$\Gamma_A^1(u_A)$	<i>a</i>	3	2	1
	<i>b</i>	2	1	3

		<i>d</i>	<i>e</i>	<i>f</i>
$\Gamma_A^1(u'_A)$	<i>a</i>	1	3	1
	<i>b</i>	2	1	1

		<i>a</i>	<i>b</i>	<i>c</i>
$\Gamma_B^1(u_B)$	<i>d</i>	3	2	1
	<i>e</i>	2	1	3

		<i>a</i>	<i>b</i>	<i>c</i>
$\Gamma_B^1(u'_B)$	<i>d</i>	1	3	1
	<i>e</i>	2	1	1

**Fig. 6.** 1-fold reduced decision problems for *Alice* and *Bob*.

426 In both  $\Gamma_A^1(u_A)$  and  $\Gamma_A^1(u'_A)$  those choices of Bob are eliminated that are  
 427 strictly dominated in all initial decision problems  $\Gamma_B^0$  for Bob, i.e. choice *f*.  
 428 Then, the choice *b* can be deleted for Alice given  $u_A$  as it is strictly dominated  
 429 by *a* in  $(\{a, b\}, \{d, e\}, u_A)$ , but not given  $u'_A$  as it is not strictly dominated in  
 430  $(\{a, b\}, \{d, e\}, u'_A)$ . Moreover, in both  $\Gamma_B^1(u_B)$  and  $\Gamma_B^1(u'_B)$  those choices of Alice  
 431 are eliminated that are strictly dominated in all initial decision problems  $\Gamma_A^0$  for  
 432 Alice, i.e. choice *c*. Then, the choice *e* can be deleted for Bob given  $u_B$  as it  
 433 is strictly dominated by *d* in  $(\{d, e\}, \{a, b\}, u_B)$ , but not given  $u'_B$  as it is not  
 434 strictly dominated in  $(\{d, e\}, \{a, b\}, u'_B)$ . The 2-fold reduced decision problems  
 $\Gamma_A^2$  and  $\Gamma_B^2$  result as in Figure 7.

		<i>d</i>	<i>e</i>
$\Gamma_A^2(u_A)$	<i>a</i>	3	2

		<i>d</i>	<i>e</i>
$\Gamma_A^2(u'_A)$	<i>a</i>	1	3
	<i>b</i>	2	1

		<i>a</i>	<i>b</i>
$\Gamma_B^2(u_B)$	<i>d</i>	3	2

		<i>a</i>	<i>b</i>
$\Gamma_B^2(u'_B)$	<i>d</i>	1	3
	<i>e</i>	2	1

**Fig. 7.** 2-fold reduced decision problems for *Alice* and *Bob*.

436 Since there are no strict dominance relations in any of the 2-fold reduced  
 437 decision problems  $\Gamma_A^2$  and  $\Gamma_B^2$ , the algorithm stops and returns the set  $GISD =$   
 438  $GISD_{Alice} \times GISD_{Bob} = \{(a, u_A), (a, u'_A), (b, u'_A)\} \times \{(d, u_B), (d, u'_B), (e, u'_B)\}$   
 439 as a solution to this two player game with incomplete information. ♣

## 440 5 Characterization

441 Next it is shown that for the class of incomplete information games, common  
 442 belief in rationality can be characterized by generalized iterated strict domi-  
 443 nance. A fundamental result in game theory – so-called Pearce’s Lemma – due  
 444 to Pearce (1984) connects strict dominance and optimality of choice. Accordingly,  
 445 a choice in a two-player game with complete information is strictly dominated,  
 446 if and only if, it is not optimal for any belief about the opponent’s choices.<sup>5</sup>  
 447 Note that a choice  $c_i \in C_i$  of some player  $i \in I$  is called optimal for a be-  
 448 lief  $p \in \Delta(C_{-i})$  about the opponents’ choices, if  $\sum_{c_{-i} \in C_{-i}} p(c_{-i}) \cdot u_i(c_i, c_{-i}) \geq$   
 449  $\sum_{c_{-i} \in C_{-i}} p(c_{-i}) \cdot u_i(c'_i, c_{-i})$  for all  $c'_i \in C_i$ . Similarly, in a game with incomplete  
 450 information, a choice  $c_i \in C_i$  is said to be optimal for a belief utility function  
 451 pair  $(p_i, u_i)$ , where  $p_i \in \Delta(C_{-i})$  and  $u_i \in U_i$ , if  $\sum_{c_{-i} \in C_{-i}} p(c_{-i}) \cdot u_i(c_i, c_{-i}) \geq$   
 452  $\sum_{c_{-i} \in C_{-i}} p(c_{-i}) \cdot u_i(c'_i, c_{-i})$  for all  $c'_i \in C_i$ .

453 A slight generalization of Pearce’s Lemma to finite incomplete information  
 454 games is given by the following result.

455 **Lemma 1.** *Let  $\Gamma = (I, (C_i)_{i \in I}, (U_i)_{i \in I})$  be a game with incomplete informa-*  
 456 *tion,  $i \in I$  some player,  $u_i \in U_i$  some utility function of player  $i$ , and  $\Gamma_i(u_i) =$*   
 457  *$(D_i, D_{-i}, u_i)$  some decision problem of player  $i$ . A choice  $c_i \in D_i$  is strictly dom-*  
 458 *inated in  $\Gamma_i(u_i)$ , if and only if, there exists no probability measure  $p \in \Delta(D_{-i})$*   
 459 *such that  $c_i$  is optimal for  $(p, u_i)$  in  $\Gamma_i(u_i)$ .*

460 *Proof.* Consider the two player game  $\Gamma' = (\{i, j\}, \{D'_i, D'_j\}, \{u'_i, u'_j\})$ , where  
 461  $D'_i = D_i$ ,  $D'_j = \{d_j^{d_{-i}} : d_{-i} \in D_{-i}\}$ ,  $u'_i(d_i, d_j^{d_{-i}}) = u_i(d_i, d_{-i})$  for all  $d_i \in D'_i$  and

<sup>5</sup> Besides the original proof in Pearce (1984) a more elementary proof of Pearce’s Lemma is provided by Perea (2012).

462 for all  $d_j^{d-i} \in D'_j$ , as well as  $u'_j(d_i, d_j^{d-i}) = 0$  for all  $d_i \in D'_i$  and for all  $d_j^{d-i} \in D'_j$ .  
 463 Note that a choice  $c_i \in D_i$  is strictly dominated in the decision problem  $\Gamma_i(u_i)$ ,  
 464 if and only if, it is strictly dominated in the two person game  $\Gamma'$ . By Pearce's  
 465 Lemma applied to  $\Gamma'$ , it then follows that  $c_i$  is strictly dominated in  $\Gamma_i(u_i)$ ,  
 466 if and only if, there exists no probability measure  $p \in \Delta(D_{-i})$  such that  $c_i$  is  
 467 optimal for  $(p, u_i)$  in  $\Gamma_i(u_i)$ . ■

468 Note that optimality in epistemic models according to Definition 2 is defined  
 469 relative to a type utility function pair, while in the algorithmic setting optimality  
 470 is defined relative to a pair consisting of a belief about the opponents' choices  
 471 and a utility function. Of course these two notions of optimality are semantically  
 472 equivalent, as the relevant belief by the type in an epistemic model is its marginal  
 473 belief about the opponents' choices.

474 Equipped with a generalized version of Pearce's Lemma an algorithmic char-  
 475 acterization of the epistemic concept of common belief in rationality can be  
 476 established for games with incomplete information by generalized iterated strict  
 477 dominance.

478 **Theorem 1.** *Let  $\Gamma = (I, (C_i)_{i \in I}, (U_i)_{i \in I})$  be a game with incomplete informa-*  
 479 *tion,  $i \in I$  some player,  $c_i \in C_i$  some choice for player  $i$ , and  $u_i \in U_i$  some*  
 480 *utility function of player  $i$ . The choice  $c_i$  is rational for  $u_i$  under common belief*  
 481 *in rationality, if and only if,  $(c_i, u_i) \in GISD_i$ .*

482 *Proof.* For the *only if* direction of the theorem define a set  $(C_i \times U_i)^{CBBR} :=$   
 483  $\{(c_i, u_i) \in C_i \times U_i : c_i \text{ is rational for } u_i \text{ under common belief in rationality}\}$  for  
 484 every player  $i \in I$ . It is shown, by induction on  $k \geq 0$ , that for every player  $i \in I$   
 485 and for every choice utility function pair  $(c_i, u_i) \in (C_i \times U_i)^{CBBR}$ , it is the case that  
 486  $c_i \in C_i^k(u_i)$ . Note that  $c_i \in C_i^0(u_i)$  directly holds for all  $(c_i, u_i) \in (C_i \times U_i)^{CBBR}$   
 487 and for all  $i \in I$ , as  $C_i^0(u_i) = C_i$  for all  $u_i \in U_i$  and for all  $i \in I$ . Now  
 488 consider some  $k \geq 0$  and suppose that  $c_i \in C_i^k(u_i)$  holds for every player  $i \in I$   
 489 and for every choice utility function pair  $(c_i, u_i) \in (C_i \times U_i)^{CBBR}$ . Let  $i \in I$   
 490 be some player, and take some  $(c_i, u_i) \in (C_i \times U_i)^{CBBR}$ . Then, there exists an

491 epistemic model  $\mathcal{M}^\Gamma$  of  $\Gamma$  with a type  $t_i \in T_i$  that expresses common belief in  
 492 rationality such that  $c_i$  is optimal for  $(t_i, u_i)$ . Take some  $(c_j, t_j, u_j) \in C_j \times T_j \times$   
 493  $U_j$  such that  $b_i[t_i](c_j, t_j, u_j) > 0$ . As  $t_i$  expresses common belief in rationality,  
 494  $t_j$  expresses common belief in rationality too, and  $c_j$  is optimal for  $(t_j, u_j)$ .  
 495 Thus,  $(c_j, u_j) \in (C_j \times U_j)^{CBR}$ , and, by the inductive assumption,  $c_j \in C_j^k(u_j)$ .  
 496 Hence, for every choice  $c_j \in \text{supp}(b_i[t_i])$  it is the case that  $c_j \in C_j^k(u_j)$  for  
 497 some utility function  $u_j \in U_j$ , and thus  $t_i$  only assigns positive probability to  
 498 choices  $c_j$  contained in a decision problem  $\Gamma_j^k(u_j)$  for some  $u_j \in U_j$  for every  
 499 opponent  $j \in I \setminus \{i\}$ . Consequently,  $t_i$  only assigns positive probability to choice  
 500 combinations in  $C_{-i}^{k+1}(u_i)$ . Since  $c_i$  is optimal for  $(t_i, u_i)$ , it follows from Lemma  
 501 1 that  $c_i \in C_i^{k+1}(u_i)$ . Therefore, by induction,  $(c_i, u_i) \in GISD_i$  obtains.

For the *if* direction of the theorem, suppose that the algorithm stops after  $k \geq 0$  rounds. Then, for every  $(c_i, u_i) \in GISD_i$  it is the case that  $c_i \in C_i^k(u_i)$ . By Lemma 1,  $c_i$  is optimal for  $(p_i, u_i)$ , where  $p_i \in \Delta(C_{-i}^k(u_i))$ . Observe that every  $c_{-i} \in C_{-i}^k(u_i)$  only contains, for every player  $j \in I \setminus \{i\}$ , choices  $c_j \in C_j$  such that  $(c_j, u_j^{c_j}) \in GISD_j$  for some  $u_j^{c_j} \in U_j$ . Define a probability measure  $p_i^{(c_i, u_i)} \in \Delta(GISD_{-i})$  by

$$p_i^{(c_i, u_i)}(c_{-i}, u_{-i}) = \begin{cases} p_i(c_{-i}), & \text{if } c_{-i} \in C_{-i}^k(u_i) \text{ and } u_{-i} = u_{-i}^{c_{-i}} \\ 0, & \text{otherwise} \end{cases}$$

for all  $(c_{-i}, u_{-i}) \in C_{-i} \times U_{-i}$ . Construct an epistemic model  $\mathcal{M}^\Gamma = \{(T_i)_{i \in I}, (b_i)_{i \in I}\}$  of  $\Gamma$ , where

$$T_i := \{t_i^{(c_i, u_i)} : (c_i, u_i) \in GISD_i\}$$

for all  $i \in I$ , and

$$b_i[t_i^{(c_i, u_i)}](c_{-i}, t_{-i}, u_{-i}) = \begin{cases} p_i^{(c_i, u_i)}(c_{-i}, u_{-i}), & \text{if } (c_{-i}, u_{-i}) \in GISD_{-i} \text{ and } t_j = t_j^{(c_j, u_j)} \text{ for all } j \in I \setminus \{i\} \\ 0, & \text{otherwise} \end{cases}$$

502 for all  $(c_{-i}, t_{-i}, u_{-i}) \in C_{-i} \times T_{-i} \times U_{-i}$ , for all  $t_i^{(c_i, u_i)} \in T_i$  and for all  $i \in I$ .  
 503 Observe that, by construction, for every player  $i \in I$  and for every  $(c_i, u_i) \in$

504  $GISD_i$ , the choice  $c_i$  is optimal for  $(t_i^{(c_i, u_i)}, u_i)$ . Hence, every type  $t_i^{(c_i, u_i)}$  believes  
 505 in the opponents' rationality. It then directly follows inductively that every such  
 506 type  $t_i^{(c_i, u_i)}$  also expresses common belief in rationality. Therefore, for every  
 507 choice utility function pair  $(c_i, u_i) \in GISD_i$ , there exists a type  $t_i^{(c_i, u_i)}$  within  
 508  $\mathcal{M}^F$  such that  $t_i^{(c_i, u_i)}$  expresses common belief in rationality and  $c_i$  is optimal  
 509 for  $(t_i^{(c_i, u_i)}, u_i)$ . Hence,  $c_i$  is rational for  $u_i$  under common belief in rationality.  
 510 ■

511 Similar algorithmic characterizations of common belief in rationality in incom-  
 512 plete information games can be found in Battigalli and Siniscalchi (1999, Propo-  
 513 sition 4), Battigalli (2003, Proposition 3.8) and Battigalli et al. (2011, Section  
 514 3.1).

515 Besides the algorithmic characterization of common belief in rationality, the  
 516 resulting choice utility function pairs can also be characterized by means of  
 517 best-response sets. For the case of complete information the notion of best-  
 518 response set is analyzed by Pearce (1984), and can be formulated in the context  
 519 of incomplete information as follows.

520 **Definition 7.** Let  $\Gamma = (I, (C_i)_{i \in I}, (U_i)_{i \in I})$  be a game with incomplete infor-  
 521 mation, and  $D_i \subseteq C_i \times U_i$  a set of choice utility function pairs for every player  
 522  $i \in I$ . A tuple  $(D_i)_{i \in I}$  is called best-response-set-tuple, if there exists, for every  
 523 player  $i \in I$  and for every choice utility function pair  $(c_i, u_i) \in D_i$ , a probability  
 524 measure  $\mu_i \in \Delta(D_{-i})$  such that  $c_i$  is optimal for  $(\mu_i, u_i)$ .

525 In fact, the best-response property enables a characterization of the choice  
 526 utility function pairs selected by common belief in rationality.

527 **Theorem 2.** Let  $\Gamma = (I, (C_i)_{i \in I}, (U_i)_{i \in I})$  be a game with incomplete informa-  
 528 tion,  $i \in I$  some player,  $c_i \in C_i$  some choice of player  $i$ , and  $u_i \in U_i$  some  
 529 utility function of player  $i$ . There exists a best-response-set-tuple  $(D_i)_{i \in I}$  such  
 530 that  $(c_i, u_i) \in D_i$ , if and only if,  $c_i$  is rational for  $u_i$  under common belief in  
 531 rationality.

532 *Proof.* For the *only if* direction of the theorem it is shown, by induction on  
533  $k \geq 0$ , that  $c_i \in C_i^k(u_i)$  for all  $(c_i, u_i) \in D_i$ , for all  $k \geq 0$ , and for all  $i \in I$ .  
534 Let  $i \in I$  be some player and  $(c_i, u_i) \in D_i$ . It then holds that  $c_i \in C_i^0(u_i) = C_i$ .  
535 Now, consider some  $(c_i, u_i) \in D_i$  and assume that  $k \geq 0$  is such that  $c_j \in C_j^k(u_j)$   
536 for every  $j \in I$  and for every  $(c_j, u_j) \in D_j$ . Fix some  $(c_i, u_i) \in D_i$ , and note  
537 that  $c_i$  is optimal for  $(\mu_i, u_i)$ , where  $\mu_i \in \Delta(D_{-i})$  is some probability measure.  
538 By the inductive assumption,  $c_j \in C_j^k(u_j)$  for every  $(c_j, u_j) \in D_j$  and for every  
539  $j \in I \setminus \{i\}$ . Hence,  $\mu_i$  only assigns positive probability to opponents' choices  
540  $c_j \in C_j$  which are contained in  $C_j^k(u_j)$  for some  $u_j \in U_j$ . Therefore,  $\mu_i$  only  
541 assigns positive probability to opponents' choice combinations  $c_{-i} \in C_{-i}^{k+1}(u_i)$ .  
542 It follows, by Lemma 1, that  $c_i$  is not strictly dominated in the decision problem  
543  $(C_i^k(u_i), C_{-i}^{k+1}(u_i), u_i)$ . Thus,  $c_i \in C_i^{k+1}(u_i)$ , and, by induction on  $k \geq 0$ , it holds  
544 that  $(c_i, u_i) \in GISD_i$ . Hence, by Theorem 1,  $c_i$  is rational for  $u_i$  under common  
545 belief in rationality.

546 For the *if* direction of the theorem, it is shown that  $(GISD_i)_{i \in I}$  is a best-  
547 response-set-tuple. For every  $u_j \in U_j$ , let  $C_j^*(u_j) := \{c_j \in C_j : (c_j, u_j) \in$   
548  $GISD_j\}$  and  $C_j^* := \{c_j \in C_j : (c_j, u_j) \in GISD_j \text{ for some } u_j \in U_j\}$ . Fix  
549  $(c_i, u_i) \in GISD_i$ . Consequently,  $c_i$  is not strictly dominated in the decision  
550 problem  $(C_i^*(u_i), C_{-i}^*, u_i)$ . By Lemma 1,  $c_i$  is optimal for  $(p_i, u_i)$  for some  $p_i \in$   
551  $\Delta(C_{-i}^*)$ . Hence,  $c_i$  is optimal for  $(\mu_i, u_i)$  for some  $\mu_i \in \Delta(GISD_{-i})$ . Therefore  
552  $(GISD_i)_{i \in I}$  is a best-response-set-tuple. Now, take some  $(c_i, u_i) \in C_i \times U_i$  such  
553 that  $c_i$  is rational for  $u_i$  under common belief in rationality. Then, by Theorem  
554 1, it is the case that  $(c_i, u_i) \in GISD_i$ . ■

555 Besides, it is actually the case that the algorithm generalized iterated strict  
556 dominance always yields the largest best-response-set-tuple as output.

557 **Corollary 1.** *Let  $\Gamma = (I, (C_i)_{i \in I}, (U_i)_{i \in I})$  be a game with incomplete informa-*  
558 *tion. The set  $GISD \subseteq \times_{i \in I} (C_i \times U_i)$  is the largest best-response-set-tuple.*

559 *Proof.* Let  $i \in I$  be some player. By the proof of the *if*-direction of Theorem 2,  
560  $(GISD_j)_{j \in I}$  is a best-response-set-tuple. Consider some element  $(c_i, u_i) \in D_i$  of

561 a best-response-set-tuple  $(D_j)_{j \in I}$  for player  $i$ . By Theorems 1 and 2, it follows  
 562 that  $(c_i, u_i) \in GISD_i$ . Hence,  $GISD_i$  is the largest best-response-set-tuple for  
 563 player  $i$ . ■

## 564 6 Interim Rationalizability

565 Rather recently, interim rationalizability has been proposed in the literature by  
 566 Ely and Pęski (2006) as well as by Dekel et al. (2007) as a non-equilibrium  
 567 solution concept for static games with incomplete information. Intuitively, the  
 568 belief hierarchies on utilities are first fixed and then non-optimal choices are  
 569 iteratively deleted. In contrast, common belief in rationality does not put any  
 570 restrictions on the belief hierarchies on utilities. In the specific case of fixed belief  
 571 hierarchies on utilities, it turns out that the optimal choices under common  
 572 belief in rationality and Dekel et al.'s (2007) interim correlated rationalizability  
 573 coincide.

574 In order to relate common belief in rationality and the associated algorithm  
 575 generalized iterated strict dominance to interim correlated rationalizability the  
 576 latter needs to be formally defined. First of all, the necessary framework is in-  
 577 troduced.

578 **Definition 8.** *Let  $\Gamma = (I, (C_i)_{i \in I}, (U_i)_{i \in I})$  be a game with incomplete informa-*  
 579 *tion. A Dekel-Fudenberg-Morris model of  $\Gamma$  is a tuple  $\mathcal{R}^\Gamma = ((R_i)_{i \in I}, (\tau_i)_{i \in I})$ ,*  
 580 *where for every player  $i \in I$*

- 581 –  $R_i$  is a finite set of Dekel-Fudenberg-Morris types,
- 582 –  $\tau_i : R_i \rightarrow \Delta(R_{-i} \times U_{-i})$  assigns to every Dekel-Fudenberg-Morris type  $r_i \in R_i$   
 583 a probability measure on the set of opponents' Dekel-Fudenberg-Morris type  
 584 utility function combinations.

585 Note that a Dekel-Fudenberg-Morris model significantly differs from standard  
 586 epistemic models, as strategic uncertainty is not formally represented via belief  
 587 hierarchies in the former. Originally, Dekel et al. (2007) also admit own payoff

588 uncertainty, i.e. the induced belief function assigns to every Dekel-Fudenberg-  
 589 Morris type a probability measure on combinations of opponents' Dekel-Fudenberg-  
 590 Morris types and all players' utility functions. In order to enable comparability  
 591 with our model, Definition 8 only considers uncertainty about the opponents'  
 592 utility functions.<sup>6</sup>

593 Within the framework of a Dekel-Fudenberg-Morris model the non-equilibrium  
 594 solution concept of interim correlated rationalizability can be defined next.

595 **Definition 9.** Let  $\Gamma = (I, (C_i)_{i \in I}, (U_i)_{i \in I})$  be a game with incomplete informa-  
 596 tion,  $\mathcal{R}^\Gamma$  some Dekel-Fudenberg-Morris model of it,  $i \in I$  some player,  $r_i \in R_i$   
 597 some Dekel-Fudenberg-Morris type of player  $i$ , and  $u_i \in U_i$  some utility func-  
 598 tion of player  $i$ . The set of player  $i$ 's interim correlated rationalizable choices  
 599  $ICR_i(r_i, u_i)$  given the Dekel-Fudenberg-Morris type  $r_i$  and the utility function  
 600  $u_i$  is inductively defined as follows.

601 –  $ICR_i^0(r_i, u_i) := C_i,$

–

$$ICR_i^k(r_i, u_i) := \{c_i \in C_i : \text{there exists } \nu_i \in \Delta(C_{-i} \times R_{-i} \times U_{-i})$$

such that (1), (2), and (3) are satisfied.\},

602 where

603 (1)  $\text{marg}_{R_{-i} \times U_{-i}} \nu_i = \tau_i[r_i],$

604 (2)  $c_i$  is optimal for  $(\text{marg}_{C_{-i}} \nu_i, u_i),$

605 (3)  $\nu_i(c_{-i}, r_{-i}, u_{-i}) > 0$  implies  $c_j \in ICR_j^{k-1}(r_j, u_j)$  for all  $j \in I \setminus \{i\},$

606 for every  $k > 0,$

607 –  $ICR_i(r_i, u_i) := \bigcap_{k \geq 0} ICR_i^k(r_i, u_i).$

<sup>6</sup> Alternatively, our model could be adapted to admit own payoff uncertainty. A type's expected utility function could then be defined as a convex combination of the respective player's payoffs from the underlying game weighted with the type's marginal beliefs on his own payoffs. However, we intend to model epistemic structures for incomplete information games as close as possible to Harsanyi's original (1967-68) model, and therefore do not admit own payoff uncertainty.

608 In fact, similarly to Battigalli et al. (2011, Theorem 1), it is shown that inter-  
 609 termin correlated rationalizability can be epistemically characterized by common  
 610 belief in rationality for a fixed marginal belief hierarchy on utilities.

611 **Theorem 3.** *Let  $\Gamma = (I, (C_i)_{i \in I}, (U_i)_{i \in I})$  be a game with incomplete informa-  
 612 tion,  $\mathcal{R}^\Gamma$  some Dekel-Fudenberg-Morris model of  $\Gamma$ ,  $i \in I$  some player,  $c_i \in C_i$   
 613 some choice of player  $i$ ,  $r_i \in R_i$  some Dekel-Fudenberg-Morris type of player  $i$   
 614 with marginal belief hierarchy  $r_i^U$  on utilities, and  $u_i \in U_i$  some utility function  
 615 of player  $i$ . It is the case that  $c_i \in ICR_i(r_i, u_i)$ , if and only if, there exists an  
 616 epistemic model  $\mathcal{M}^\Gamma$  of  $\Gamma$  with some type  $t_i \in T_i$  of player  $i$  and belief hierarchy  
 617  $t_i^U$  such that  $t_i$  expresses common belief in rationality,  $c_i$  is optimal for  $(t_i, u_i)$ ,  
 618 and  $t_i^U = r_i^U$ .*

*Proof.* For the *only if* direction of the theorem, consider  $c_i \in ICR_i(r_i, u_i)$ .  
 Then, there exists a probability measure  $\nu_i^{c_i, r_i, u_i} \in \Delta(C_{-i} \times R_{-i} \times U_{-i})$  such  
 that  $\text{marg}_{R_{-i} \times U_{-i}} \nu_i^{c_i, r_i, u_i} = \tau_i[r_i]$ ,  $c_i$  is optimal for  $(\text{marg}_{C_{-i}} \nu_i^{c_i, r_i, u_i}, u_i)$ , and  
 $\nu_i^{c_i, r_i, u_i}(c_{-i}, r_{-i}, u_{-i}) > 0$  implies that  $c_j \in ICR_j(r_j, u_j)$  for all  $j \in I \setminus \{i\}$ .  
 Define the epistemic model  $\mathcal{M}^\Gamma = ((T_i)_{i \in I}, (b_i)_{i \in I})$  with

$$T_i := \{t_i^{c_i, r_i, u_i} : r_i \in R_i, u_i \in U_i, c_i \in ICR_i(r_i, u_i)\}$$

and

$$b_i[t_i^{c_i, r_i, u_i}](c_{-i}, t_{-i}^{c_{-i}, r_{-i}, u_{-i}}, u_{-i}) := \nu_i^{c_i, r_i, u_i}(c_{-i}, r_{-i}, u_{-i})$$

619 for all  $t_{-i}^{c_{-i}, r_{-i}, u_{-i}} \in T_{-i}$  and for all  $t_i^{c_i, r_i, u_i} \in T_i$ . Note that any other choice  
 620 Dekel-Fudenberg-Morris type utility function tuple receives zero probability. As  
 621  $c_i$  is optimal for  $(\text{marg}_{C_{-i}} \nu_i^{c_i, r_i, u_i}, u_i)$ , it follows directly by construction of  $\mathcal{M}^\Gamma$   
 622 that  $c_i$  is optimal for  $(t_i^{c_i, r_i, u_i}, u_i)$ .

623 It is now shown that every  $t_i^{c_i, r_i, u_i} \in T_i$  believes in the opponents' rationality.  
 624 Let  $t_i^{c_i, r_i, u_i} \in T_i$  and  $(c_j, t_j^{c_j, r_j, u_j}, u_j) \in C_j \times T_j \times U_j$  for some player  $j \in I \setminus$   
 625  $\{i\}$  such that  $b_i[t_i^{c_i, r_i, u_i}](c_j, t_j^{c_j, r_j, u_j}, u_j) > 0$ . From the preceding paragraph,  
 626 it follows that  $c_j$  is optimal for  $(t_j^{c_j, r_j, u_j}, u_j)$ . Hence,  $t_i^{c_i, r_i, u_i}$  believes in the  
 627 opponents' rationality. Since all types in the epistemic model  $\mathcal{M}^\Gamma$  believe in

628 the respective opponents' rationality, every type  $t_i^{c_i, r_i, u_i} \in T_i$  expresses common  
629 belief in rationality.

In order to show that  $t_i^U = r_i^U$  for every type  $t_i \in T_i$  and for every player  $i \in I$ , we construct a type morphism  $(\psi_i)_{i \in I}$ , where for every  $i \in I$  the function  $\psi_i : T_i \rightarrow R_i$  satisfies

$$\tau_i[\psi_i(t_i)](r_{-i}, u_{-i}) = b_i[t_i](\psi_{-i}^{-1}(r_{-i}) \times \{u_{-i}\})$$

for all  $(r_{-i}, u_{-i}) \in R_{-i} \times U_{-i}$  and for all  $t_i \in T_i$ . Towards this end define  $\psi_i(t_i^{c_i, r_i, u_i}) := r_i$  for all  $t_i^{c_i, r_i, u_i} \in T_i$  and for all  $i \in I$ . Observe that

$$\begin{aligned} b_i[t_i^{c_i, r_i, u_i}](\psi_{-i}^{-1}(r_{-i}) \times \{u_{-i}\}) &= b_i[t_i^{c_i, r_i, u_i}](\times_{j \in I \setminus \{i\}} \{t_j^{c_j, r_j, u_j} : c_j \in ICR_j(r_j, u_j)\}) \\ &= \nu_i^{c_i, r_i, u_i}(C_{-i} \times \{r_{-i}\} \times \{u_{-i}\}) = \tau_i[r_i](r_{-i}, u_{-i}) = \tau_i[\psi_i(t_i^{c_i, r_i, u_i})](r_{-i}, u_{-i}). \end{aligned}$$

630 By Heifetz and Samet (1998), Proposition 5.1, it follows that  $t_i$  and  $\psi_i(t_i)$  induce  
631 the same belief hierarchies on utilities for every type  $t_i \in T_i$  and for every player  
632  $i \in I$ , and thus  $(t_i^{c_i, r_i, u_i})^U = (\psi_i(t_i^{c_i, r_i, u_i}))^U = r_i^U$  holds.

633 Now, take some player  $i \in I$  and some choice  $c_i \in ICR_i(r_i, u_i)$ . Then, it has  
634 been shown that  $c_i$  is optimal for  $(t_i^{c_i, r_i, u_i}, u_i)$ , as well as that  $t_i^{c_i, r_i, u_i}$  expresses  
635 common belief in rationality, and  $(t_i^{c_i, r_i, u_i})^U = r_i^U$ .

The *if* direction of the theorem is addressed next. For every player  $j \in I$ , for every Dekel-Fudenberg-Morris type  $r_j \in R_j$ , for every utility function  $u_j \in U_j$ , and for every  $k \geq 0$  define the set

$$C_j^k(r_j, u_j) := \{c_j \in C_j : c_j \text{ is optimal for } (t_j, u_j)\}$$

for some  $t_j \in T_j$  that expresses up to  $k$ -fold belief in rationality and  $t_j^U = r_j^U$ .

It is now shown by induction that  $C_j^k(r_j, u_j) \subseteq ICR_j^k(r_j, u_j)$  holds for all  $k \geq 0$ , for every Dekel-Fudenberg-Morris type  $r_j \in R_j$ , for every utility function  $u_j \in U_j$ , and for all  $j \in I$ . Consider some player  $i \in I$ . Note that  $C_i^0(r_i, u_i) \subseteq ICR_i^0(r_i, u_i)$  obtains directly, as  $ICR_i^0(r_i, u_i) = C_i$ . Let  $k > 0$  and suppose that  $C_j^{k-1}(r_j, u_j) \subseteq ICR_j^{k-1}(r_j, u_j)$  for every every Dekel-Fudenberg-Morris type  $r_j \in R_j$ , for all utility functions  $u_j \in U_j$ , and for all  $j \in I$ . Take  $r_i^* \in R_i$ ,

$u_i \in U_i$ , and  $c_i \in C_i^k(r_i^*, u_i)$ . Then,  $c_i$  is optimal for  $(t_i^*, u_i)$ , where  $t_i^*$  expresses up to  $k$ -fold belief in rationality, and  $(t_i^*)^U = (r_i^*)^U$ . By Perea (2014), Theorem 4, there exists a set-valued type morphism  $\mathcal{F} = (F_i)_{i \in I}$  between  $\mathcal{M}^\Gamma$  and  $\mathcal{R}^\Gamma$ , where  $F_j : T_j \rightarrow R_j$ , for all  $j \in I$  with  $r_i^* \in F_i(t_i^*)$ . Hence, for all  $t_j \in T_j$  it is the case that

$$\begin{aligned} F_j(t_j) &= \{r_j \in R_j : b_j[t_j](C_{-j} \times F_{-j}^{-1}(F_{-j}(t_{-j})) \times \{u_{-j}\}) \\ &= \tau_j[r_j](F_{-j}(t_{-j}) \times \{u_{-j}\}) \text{ for all } t_{-j} \in T_{-j} \text{ and for all } u_{-j} \in U_{-j}\}. \end{aligned}$$

Define  $\nu_j^{c_j, r_j, u_j} \in \Delta(C_{-j} \times R_{-j} \times U_{-j})$  by  $\nu_j^{c_j, r_j, u_j}(c_{-j}, r_{-j}, u_{-j}) := b_j[t_j](\{c_{-j}\} \times F_{-j}^{-1}(r_{-j}) \times \{u_{-j}\})$  whenever  $r_j \in F_j(t_j)$ . Without loss of generality assume that  $R_j$  does not contain two different types inducing the same belief hierarchy on utilities, which ensures that  $|F_j(t_j)| = 1$  for all  $t_j \in T_j$ . Consequently,

$$\nu_j^{c_j, r_j, u_j}(C_{-j} \times \{r_{-j}\} \times \{u_{-j}\}) = b_j[t_j](C_{-j} \times F_{-j}^{-1}(r_{-j}) \times \{u_{-j}\}) = \tau_j[r_j](r_{-j}, u_{-j})$$

636 whenever  $r_j \in F_j(t_j)$ . Besides, since  $c_i$  is optimal for  $(t_i^*, u_i)$ , and  $b_i[t_i^*]$  has the  
637 same marginal belief hierarchy on choices as  $\nu_i^{c_i, r_i^*, u_i}$ , it follows that  $c_i$  is optimal  
638 for  $(\nu_i^{c_i, r_i^*, u_i}, u_i)$ .

Moreover, assume that  $\nu_i^{c_i, r_i^*, u_i}(c_{-i}, r_{-i}, u_{-i}) > 0$  and let  $j \in I \setminus \{i\}$  be some opponent of player  $i$ . Then,  $b_i[t_i^*](\{c_j\} \times F_j^{-1}(r_j) \times \{u_j\}) > 0$ , as

$$b_i[t_i^*](\{c_{-i}\} \times F_{-i}^{-1}(r_{-i}) \times \{u_{-i}\}) = \nu_i^{c_i, r_i^*, u_i}(c_{-i}, r_{-i}, u_{-i}) > 0.$$

639 Consider some  $t_j \in F_j^{-1}(r_j)$  such that  $b_i[t_i^*](c_j, t_j, u_j) > 0$ . Since  $t_i^*$  expresses  
640 up to  $k$ -fold belief in rationality,  $c_j$  is optimal for  $(t_j, u_j)$ , where  $t_j$  expresses  
641 up to  $(k-1)$ -fold belief in rationality, and by construction of  $F$  as well as by  
642 Perea (2014), Theorem 4, it is the case that  $t_j^U = r_j^U$ . Hence,  $c_j \in C_j^{k-1}(r_j, u_j)$ ,  
643 and by the inductive assumption it follows that  $c_j \in ICR_j^{k-1}(r_j, u_j)$ . There-  
644 fore, it holds that  $\text{marg}_{R_{-i} \times U_{-i}} \nu_i^{c_i, r_i^*, u_i} = \tau_i[r_i^*]$ , the choice  $c_i$  is optimal for  
645  $(\text{marg}_{C_{-i}} \nu_i^{c_i, r_i^*, u_i}, u_i)$ , and that  $\nu_i^{c_i, r_i^*, u_i}(c_{-i}, r_{-i}, u_{-i}) > 0$  implies  $c_j \in ICR_j^{k-1}(r_j, u_j)$   
646 for all  $j \in I \setminus \{i\}$ . Consequently,  $c_i \in ICR_i^k(r_i^*, u_i)$ . It follows by induction  
647 that  $\bigcap_{k \geq 0} C_j^k(r_j, u_j) \subseteq ICR_j(r_j, u_j)$  for all  $j \in I$ , for all  $r_j \in R_j$ , and for all

648  $u_j \in U_j$ . Now, take some type  $t_i \in T_i$  that expresses common belief in rationality  
 649 such that  $t_i^U = r_i^U$ , and some choice  $c_i \in C_i$  that is optimal for  $(t_i, u_i)$ . Then,  
 650  $c_i \in \bigcap_{k \geq 0} C_i^k(r_i, u_i)$  and hence  $c_i \in ICR_i(r_i, u_i)$ . ■

651 This section is concluded with an illustration of interim correlated rationaliz-  
 652 ability by applying the concept to the incomplete information game of Example  
 653 1.

654 *Example 4.* Consider again the two player game with incomplete information as  
 655 described in Figure 1.

656 Suppose the Dekel-Fudenberg-Morris model  $\mathcal{R}^I$  of  $\Gamma$  given by the sets of  
 657 Dekel-Fudenberg-Morris types  $R_{Alice} = \{r_A, r'_A\}$ ,  $R_{Bob} = \{r_B, r'_B\}$ , and the  
 658 following probability measures

$$\begin{aligned}
 659 \quad & - \tau_{Alice}[r_A] = \frac{1}{2}(r_B, u_B) + \frac{1}{2}(r'_B, u'_B), \\
 660 \quad & - \tau_{Alice}[r'_A] = (r_B, u_B), \\
 661 \quad & - \tau_{Bob}[r_B] = \frac{1}{2}(r_A, u_A) + \frac{1}{2}(r'_A, u'_A), \\
 662 \quad & - \tau_{Bob}[r'_B] = (r_A, u_A).
 \end{aligned}$$

663 Observe that

$$\begin{aligned}
 664 \quad & - ICR_{Alice}^1(r_A, u_A) = ICR_{Alice}^1(r_A, u'_A) = ICR_{Alice}^1(r'_A, u_A) = ICR_{Alice}^1(r'_A, u'_A) = \\
 665 \quad & \quad \{a, b\}, \\
 666 \quad & - ICR_{Bob}^1(r_B, u_B) = ICR_{Bob}^1(r_B, u'_B) = ICR_{Bob}^1(r'_B, u_B) = ICR_{Bob}^1(r'_B, u'_B) = \\
 667 \quad & \quad \{d, e\}, \\
 668 \quad & - ICR_{Alice}^2(r_A, u_A) = ICR_{Alice}^2(r'_A, u_A) = \{a\} \text{ and } ICR_{Alice}^2(r_A, u'_A) = ICR_{Alice}^2(r'_A, u'_A) = \\
 669 \quad & \quad \{a, b\}, \\
 670 \quad & - ICR_{Bob}^2(r_B, u_B) = ICR_{Bob}^2(r'_B, u_B) = \{d\} \text{ and } ICR_{Bob}^2(r_B, u'_B) = ICR_{Bob}^2(r'_B, u'_B) = \\
 671 \quad & \quad \{d, e\}, \\
 672 \quad & - ICR_{Alice}^3(r_A, u_A) = ICR_{Alice}^3(r'_A, u_A) = \{a\}, ICR_{Alice}^3(r_A, u'_A) = \{a, b\}, \\
 673 \quad & \quad \text{and } ICR_{Alice}^3(r'_A, u'_A) = \{b\}, \\
 674 \quad & - ICR_{Bob}^3(r_B, u_B) = ICR_{Bob}^3(r'_B, u_B) = \{d\}, ICR_{Bob}^3(r_B, u'_B) = \{d, e\}, \text{ and} \\
 675 \quad & \quad ICR_{Bob}^3(r'_B, u'_B) = \{e\}.
 \end{aligned}$$

$$\begin{aligned}
676 \quad & - ICR_{Alice}^4(r_A, u_A) = ICR_{Alice}^4(r'_A, u_A) = ICR_{Alice}^4(r_A, u'_A) = \{a\}, \text{ and } ICR_{Alice}^4(r'_A, u'_A) = \\
677 \quad & \{b\}, \\
678 \quad & - ICR_{Bob}^4(r_B, u_B) = ICR_{Bob}^4(r'_B, u_B) = ICR_{Bob}^4(r_B, u'_B) = \{d\}, \text{ and } ICR_{Bob}^4(r'_B, u'_B) = \\
679 \quad & \{e\}.
\end{aligned}$$

680 The procedure of interim correlated rationalizability thus stops after 4 rounds  
681 and the output is  $ICR_{Alice}(r_A, u_A) = ICR_{Alice}(r'_A, u_A) = ICR_{Alice}(r_A, u'_A) =$   
682  $\{a\}$ , and  $ICR_{Alice}(r'_A, u'_A) = \{b\}$  for *Alice* as well as  $ICR_{Bob}(r_B, u_B) = ICR_{Bob}(r'_B, u_B) =$   
683  $ICR_{Bob}(r_B, u'_B) = \{d\}$ , and  $ICR_{Bob}(r'_B, u'_B) = \{e\}$  for *Bob*. Note that the choice  
684 Dekel-Fudenberg-Morris type utility function tuples selected by interim corre-  
685 lated rationalizability induce the choice utility function pairs  $(a, u_A)$ ,  $(a, u'_A)$ ,  
686 and  $(b, u'_A)$  for *Alice* as well as  $(d, u_B)$ ,  $(d, u'_B)$ , and  $(e, u'_B)$  for *Bob*. These are  
687 exactly the choice utility function pairs selected by generalized iterated strict  
688 dominance. Hence, the optimal choices under interim correlated rationalizabil-  
689 ity and common belief in rationality are the same in this example. ♣

## 690 7 Complete Information

691 So far games with incomplete information have been considered. In particular,  
692 a basic non-equilibrium way of strategic reasoning has been spelled out in the  
693 face of payoff uncertainty. The construction has been conducted epistemically, i.e.  
694 with common belief in rationality, as well as algorithmically, i.e. with generalized  
695 iterated strict dominance. Now, the question could be posed what conditions on  
696 the interactive reasoning of players in incomplete information games actually  
697 dissolve payoff uncertainty. In particular, such conditions would need to restrict  
698 the marginal belief hierarchies with respect to the players' utility functions.  
699 Before this question can be tackled, the notion of complete information needs to  
700 be formally defined in epistemic structures.

701 Intuitively, complete information means that there is no uncertainty about  
702 any player's utility function at any level of interactive reasoning. Given some  
703 player  $i \in I$ , a type utility function pair  $(t_i, u_i) \in T_i \times U_i$  can then be said to  
704 express complete information, if there exists for every opponent  $j \in I \setminus \{i\}$  a

705 utility function  $u_j \in U_j$  such that  $t_i$ 's marginal belief hierarchy  $t_i^U$  on utilities is  
 706 generated by  $(u_i, (u_j)_{j \in I \setminus \{i\}})$ , i.e.  $b_i[t_i]((u_j)_{j \in I \setminus \{i\}}) = 1$ , for every opponent  $j \in$   
 707  $I \setminus \{i\}$  player  $i$  only deems possible types  $t_j \in T_j$  such that  $b_j[t_j]((u_k)_{k \in I \setminus \{j\}}) = 1$ ,  
 708 and for every opponent  $j \in I \setminus \{i\}$  player  $i$  only deems possible types  $t_j \in T_j$   
 709 that for every opponent  $k \in I \setminus \{j\}$  only deem possible types  $t_k \in T_k$  such that  
 710  $b_k[t_k]((u_l)_{l \in I \setminus \{k\}}) = 1$ , etc. Note that complete information is not defined simply  
 711 for a type but for a type utility function tuple with the reasoner's actual utility  
 712 function.

713 Also, the notion of correct beliefs needs to be invoked in the context of the  
 714 players' utility functions. A type utility function tuple  $(t_i, u_i)$  is said to believe  
 715 some opponent  $j$  to be correct about his utility function and marginal belief hi-  
 716 erarchy  $t_i^U$  on utilities, if  $t_i$  only deems possible types  $t_j$  such that  $b_j[t_j](u_i) = 1$   
 717 and  $b_j[t_j]$  assigns probability 1 to  $t_i^U$ . Compared to complete information cor-  
 718 rect beliefs are defined for a type utility function tuple instead of merely for  
 719 a type, since correct beliefs in the context of payoff uncertainty also concern  
 720 the reasoner's utility function. With complete information and correct beliefs  
 721 formally defined, the following theorem characterizes complete information with  
 722 three doxastic correctness conditions.

723 **Theorem 4.** *Let  $\Gamma = (I, (C_i)_{i \in I}, (U_i)_{i \in I})$  be a game with incomplete informa-*  
 724 *tion,  $\mathcal{M}^\Gamma$  some epistemic model of it, and  $i \in I$  some player. A type utility*  
 725 *function tuple  $(t_i, u_i) \in T_i \times U_i$  of player  $i$  expresses complete information, if*  
 726 *and only if,*

- 727 – *for every opponent  $j \in I \setminus \{i\}$ , type  $t_i$  only deems possible types  $t_j \in T_j$*   
 728 *that are correct about  $i$ 's utility function  $u_i$  and marginal belief hierarchy on*  
 729 *utilities,*
- 730 – *for every opponent  $j \in I \setminus \{i\}$ , type  $t_i$  only deems possible type utility function*  
 731 *pairs  $(t_j, u_j) \in T_j \times U_j$  that only deem possible types  $t'_i \in T_i$  that are correct*  
 732 *about  $j$ 's utilities and  $j$ 's marginal belief hierarchy on utilities,*

733 – for all opponents  $j \in I \setminus \{i\}$  and  $k \in \setminus\{i, j\}$ , type  $t_i$  only deems possible  
 734 types  $t_j \in T_j$  that have the same marginal belief on  $k$ 's utilities and on  $k$ 's  
 735 marginal belief hierarchies on utilities as  $t_i$  has.

736 *Proof.* Since only  $t_i$ 's marginal belief hierarchy on utilities is affected by incom-  
 737 plete information and the three doxastic conditions, attention can be restricted  
 738 to the induced marginal type  $t_i^U$ .

739 For the *if* direction of the theorem suppose that  $i$ 's utility function is  $u_i \in U_i$   
 740 and that  $t_i$  satisfies the three correctness of beliefs conditions. It is first shown  
 741 that  $t_i$ 's marginal type  $t_i^U$  only deems possible a unique marginal type  $t_j^U$  and a  
 742 unique utility function  $u_j \in U_j$  for every opponent  $j \in I \setminus \{i\}$ . Towards a contra-  
 743 diction assume that  $t_i^U$  assigns positive probability to at least two marginal type  
 744 utility function pairs  $(t_j^U, u_j)$  and  $(t_j^{U'}, u_j')$  for some opponent  $j \in I \setminus \{i\}$ . Since  
 745  $t_i$  believes that  $j$  is correct about his utility function and marginal belief hierar-  
 746 chy on utilities,  $t_i$  believes that  $j$  only deems possible  $(t_i^U, u_i)$ . Consequently, the  
 747 marginal type utility function pairs  $(t_j^U, u_j)$  and  $(t_j^{U'}, u_j')$  both only deem possible  
 748  $(t_i^U, u_i)$ . Consider marginal type  $t_j^U$  and note that  $(t_j^U, u_j)$  believes that  $i$  deems  
 749 it possible that  $j$  is characterized by the marginal type utility function tuple  
 750  $(t_j^{U'}, u_j')$ . Hence,  $(t_j^U, u_j)$  does not believe that  $i$  is correct about his utility func-  
 751 tion and marginal belief hierarchy on utilities. It follows that  $t_i$  deems it possible  
 752 that  $j$  does not believe that  $i$  is correct about his utility function and marginal  
 753 belief hierarchy on utilities, a contradiction. For every opponent  $j \in I \setminus \{i\}$ , type  
 754  $t_i$ 's marginal type  $t_i^U$  thus assigns probability 1 to a single marginal type utility  
 755 function tuple  $(t_j^U, u_j)$  and the corresponding type  $t_j$  assigns probability 1 to  
 756  $(t_i^U, u_i)$ . By the third condition in Theorem 4 it is ensured that for each oppo-  
 757 nent the respective other opponents share the same marginal belief on utilities,  
 758 and thus it follows, by induction, that  $t_i$ 's marginal belief hierarchy on utilities  
 759 is generated by  $(u_j)_{j \in I}$  and therefore  $(t_i, u_i)$  expresses complete information.

760 For the *only if* direction of the theorem, suppose that  $(t_i, u_i)$  expresses com-  
 761 plete information and let  $(u_j)_{j \in I} \in \times_{j \in I} U_j$  be the tuple of utility functions

762 generating  $t_i$ 's marginal belief hierarchy on utilities. Then, it directly follows  
 763 that the three doxastic conditions hold. ■

764 From a conceptual point of view complete information can thus be modelled en-  
 765 tirely within the mind of the reasoner satisfying the three conditions of Theorem  
 766 4 instead of restricting the game specification. Accordingly, the specific case of  
 767 payoff certainty can be obtained subjectively or objectively.

768 The epistemic and algorithmic concepts of common belief in rationality ac-  
 769 cording to Definition 4 and generalized iterated strict dominance according to  
 770 Definition 6, respectively, can be considered in the special case of complete in-  
 771 formation. Indeed, both concepts are then equivalent to their natural complete  
 772 information analogues.

773 In epistemic models for complete information games the induced belief func-  
 774 tions assign to every type a probability measure on the set of opponents' choice  
 775 type combinations and not choice type utility function combinations. Interactive  
 776 uncertainty about payoffs is not modelled, as it is absent from the underlying  
 777 game. However, common belief in rationality is defined in exactly the same way  
 778 as in Definition 4 with the only immediate difference that  $\Gamma$  is a game with  
 779 complete information. In the case of complete information, optimality and belief  
 780 in rationality are not defined with respect to type utility function pairs, but  
 781 only with respect to types. Common belief in rationality for incomplete infor-  
 782 mation games with a single utility function for every player is thus equivalent to  
 783 the standard definition of common belief in rationality for complete information  
 784 games.

Generalized iterated strict dominance joins the class of solution concepts for  
 incomplete information games. For complete information games the algorithm is  
 equivalent to iterated strict dominance. To recall the definition of iterated strict  
 dominance, let  $\Gamma = (I, (C_i)_{i \in I}, (u_i)_{i \in I})$  be a complete information game, and  
 consider the sets  $C_i^0 := C_i$  and

$$C_i^k := C_i^{k-1} \setminus \{c_i \in C_i : \text{there exists } r_i \in \Delta(C_i^{k-1})$$

such that  $u_i(c_i, c_{-i}) < \sum_{c'_i \in C_i} r_i(c'_i) \cdot u_i(c'_i, c_{-i})$  for all  $c_{-i} \in C_{-i}^{k-1}$

785 for all  $k > 0$  and for all  $i \in I$ . The output of iterated strict dominance is then  
 786 defined as  $ISD := \times_{i \in I} ISD_i \subseteq \times_{i \in I} C_i$ , where  $ISD_i := \bigcap_{k \geq 0} C_i^k$  for every  
 787 player  $i \in I$ . With complete information there is for every player  $i$  and for every  
 788 round  $k$  a unique decision problem  $\Gamma_i^k(u_i) = (C_i^k(u_i), C_{-i}^k(u_i), u_i)$ , as payoff  
 789 uncertainty vanishes. Thus,  $C_{-i}^k(u_i) = \times_{j \in I \setminus \{i\}} C_j^k$ ,  $C_i^k(u_i) = C_i^k$ , and Definition  
 790 6 then becomes a formulation of iterated strict dominance in terms of decision  
 791 problems. Consequently, generalized iterated strict dominance for incomplete  
 792 information games with a single utility function for every player is equivalent to  
 793 iterated strict dominance for complete information games.

## 794 8 Conclusion

795 The basic epistemic notion of common belief in rationality has been considered  
 796 within a one-person perspective model of incomplete information static games  
 797 that is kept as parsimonious and simple as possible. The algorithmic charac-  
 798 terization of this concept in terms of decision problems and strict dominance  
 799 arguments has led to the non-equilibrium solution concept of generalized iter-  
 800 ated strict dominance, which can be seen as a direct incomplete information  
 801 analogue to iterated strict dominance. This rather natural and basic algorithm  
 802 provides a tool for economists when analyzing situations involving payoff uncer-  
 803 tainty. Due to its simplicity, generalized strict dominance seems suitable for a  
 804 broad spectrum of potential applications, including management and political  
 805 theory.

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